

Senior Estimator Job Description



Role details:

Reporting to the Pre-Construction Director, the Senior Estimator will play a key role in the work winning/pre-construction team. The Senior Estimator must be a proven work winner with excellent analytical and client management skills, able to interpret and respond to complex technical specifications, develop and present design concepts to clients and other interested stakeholders and support all aspects of the technical tender design, bid preparation and tender documentation.

Additional responsibilities will include but are not limited to:

- Supervision and mentoring of other members of the work winning/pre-construction team.
- Managing enquiries in accordance with Bauer Technologies policies and procedures.
- Formulate well founded solutions to complex geotechnical problems, employing the various techniques utilised by Bauer Technologies.
- Actively seeks alternative solutions, as appropriate, to maximise chances of winning work.
- Identify risk and put measures in place to mitigate within the tendering process and beyond.
- Seek out solutions with demonstrable sustainability benefits.
- Establish and maintain client and supplier relationships.
- Conduct in accordance with Bauer's Values and the principles of FREDIE.

Skills and Abilities:

- Passionate work winner taking a proactive approach to understand client needs and thereby win work.
- Initiative and drive to sell the value in using Bauer Technologies.
- Negotiation and selling skills to convert a tender into an order.
- Excellent verbal and written communication skills.
- Persistence and determination.
- Attention to detail.

Requirements:

- Relevant degree qualified. Post graduate degree in Geotechnics would be advantageous.
- Experience of UK geotechnical industry with a major specialist contractor.
- Experience of NEC Subcontracts.
- Excellent IT skills (Microsoft Teams, Word, Project & Excel).

Amendments may be made to this job description from time to time in relation to Bauer's changing needs the individual's own ability. They may be required to undertake additional or other reasonable duties as necessary to meet the needs of the business.

Signed:	Name (print):	Date:

